

Helping Your Sellers Prepare for a Successful Sale

Financial Clean-Up & Deal Readiness Support

Turn messy books into buyer-ready financials that close deals faster and for more.



Who We Are

We are a group of finance and accounting professionals with over 50 years of experience. We specialize in helping business owners prepare for a successful sale by ensuring their financial records are accurate, GAAP-compliant, and presented in a format that builds buyer confidence and maximizes valuation.

Most small business sellers don't have investor-grade financials. Poor books delay deals, drive down valuations, and create risk for all parties. We fix that—fast.

Why Westport



Proven Deal Experience

We've supported dozens of successful transactions across service-based and asset-heavy businesses.



Faster Closing Time

We move quickly and professionally, helping sellers tell the true financial story to maximize valuation.



We Support Your Transaction

We don't just clean up books—we ensure they're compliant, defensible, and buyer-ready.

**ASK ABOUT OUR FREE FINANCIAL
EVALUATION TO FIND WHAT IT WILL TAKE
TO HAVE SELLER-READY FINANCIALS**

Our Services

Pre-Sale Financial Clean-up

- Reconstruct historical records
- Reconcile financial accounts
- Normalize earnings
- Clarify the owner's add-backs
- Clean presentation of statements

GAAP Compliance

- Align with key standards (ASC 842, 606, 310, 405)
- Deliver buyer- and lender-ready financials

Deal Team Support

- Work directly with sellers and brokers
- Process Optimization
- Collaborate with CPAs, attorneys, and lenders
- Stay behind the scenes or in the room—your choice

For Brokers

- Reduce negotiation friction and build buyer confidence
- Avoid last-minute delays caused by unclear records
- Increase your success rate and client satisfaction

